

SAUMITRA JHA

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APPOINTMENTS:

2013- Associate Professor of Political Economy, Graduate School of Business, Stanford University
(tenure-track)

2008-13 Assistant Professor of Political Economy, Graduate School of Business, Stanford University
Assistant Professor of Economics and of Political Science, Stanford University, *by courtesy*

2012-13 Fellow, Center for Study of Democratic Politics, Woodrow Wilson School, Princeton University

2012-13 Fellow, Niehaus Center for Globalization & Governance, Woodrow Wilson School, Princeton University

2006-08 Academy Scholar, Harvard University

EDUCATION:

2006 Stanford University: Doctor of Philosophy, Economics

Dissertation: Essays in the development of culture and governance

Primary advisors: Professors Susan Athey and Avner Greif

2001 University of Cambridge: Master of Advanced Study, Mathematics (Part III Tripos), with merit

2000 University of Cambridge: Master of Philosophy, Economics

1999 Williams College: BA *summa cum laude* in Mathematics & Economics, with highest honours.

PEER REVIEWED PUBLICATIONS:

1) Jha, Saumitra “**Unfinished Business: Historic Complementarities, Political Competition and Ethnic Violence in Gujarat**”, *Journal of Economic Behavior and Organization*, Vol. 104, pp. 18-36, August 2014.

2) Bhavnani, Rikhil and Saumitra Jha “**Gandhi’s Gift: Lessons for Peaceful Reform from India’s Struggle for Democracy**”, *Economics of Peace and Security Journal*, Vol. 9, No. 1, pp.80-92, April 2014.

3) Jha, Saumitra “**Trade, Institutions and Ethnic Tolerance: Evidence from South Asia**”, *American Political Science Review*, Vol. 107, No. 4, pp. 806-832, November 2013. Winner of the *Michael Wallerstein Award* by the American Political Science Association for the best article published in political economy in 2013-14.

4) Jha, Saumitra “**Analyzing Political Risk in Developing Countries: A Practical Framework for Project Managers**”, *Business and Politics*, Vol 15, No. 1, pp.117-136, April 2013.

5) Jha, Saumitra and Steven Wilkinson “**Does Combat Experience Foster Organizational Skill? Evidence from Ethnic Cleansing during the Partition of South Asia**”, *American Political Science Review*, Vol. 106, No. 4, pp. 883-907, November 2012.

6) Ban, Radu, Saumitra Jha and Vijayendra Rao “**Who has Voice in a Deliberative Democracy? Evidence from Transcripts of Village Parliaments in South India**”, *Journal of Development Economics*, Vol. 99, No. 2, pp. 428–438, November 2012.

7) Jha, Saumitra “**Maintaining Peace across Ethnic Lines: New Lessons from the Past**”, *Economics of Peace and Security Journal*, Vol. 2, No. 2, pp. 89-93, July 2007.

8) Jha, Saumitra, Vijayendra Rao and Michael Woolcock “**Governance in the Gullies: Democratic Responsiveness and Leadership in Delhi's Slums**”, *World Development*, Vol 35, No.2, pp. 230-246, February 2007

OTHER PUBLICATIONS:

1) Jha, Saumitra “**Can Financial Innovations Mitigate Ethnic and Civil Conflict?**” *World Financial Review*, March/ April 2013.

2) Jha, Saumitra “**Sharing the Future: Financial Innovations and Innovators in Solving the Political Economy Challenges of Development**” in *Institutions and Comparative Economic Development*, edited by Masahiko Aoki, Timur Kuran and Gerard Roland, Volume I of the Proceedings of the 16th World Congress of the International Economic Association, IEA Conference Series 150: Palgrave Macmillan, November 2012.

3) de Lara, Yadira, Avner Greif and Saumitra Jha “**The Administrative Foundations of Self-Enforcing Constitutions**”, *American Economic Review: Papers and Proceedings*, Vol 98, No. 2, pp. 105-09, May 2008.

WORKING PAPERS:

1) Jha, Saumitra “**Financial Innovations and Political Development: Evidence from Revolutionary England**”, October 2012, revised from “Shares, coalition formation and political development”, Stanford GSB Research Paper No. 2005, 2008, revision requested at the *Quarterly Journal of Economics*.

2) Athey, Susan, Emilio Calvano and Saumitra Jha “**A Theory of Community Formation and Social Hierarchy**”, August 2013.

3) Bhavnani, Rikhil and Saumitra Jha “**Forging a Non-Violent Mass Movement: Economic Shocks and Organizational Innovations in India's Struggle for Democracy**”, August 2013, revised from “Trade shocks and pro-democracy mass movements”

4) Diaz-Cayeros, Alberto and Saumitra Jha “**Can Contract Failures Foster Ethnic Assimilation? Evidence from Cochineal in Mexico**”, February 2013

BUSINESS CASES AND INSTRUCTIONAL MATERIALS:

1) Jha, Saumitra **Stanford Business Case P-79 (A-C): Overcoming Political Opposition: CNG Mandates in Delhi**, 2012

2) Jha, Saumitra and Debra Schifrin, **Stanford Business Case P-78 (A-C): Managing Local Political Risk: Parking the Tata Nano**, 2012

3) Jha, Saumitra **Analyzing Political Risks through the Operational Risk Assessment Framework: Suggestions for Task Team Leaders, Sector Teams and Country Management Units**, Stanford GSB and World Bank, 2011

4) Blair, Nathan and Saumitra Jha **Stanford Business Case P-60 (A-B): Jet Airways: Weathering Turbulence**, 2009.

RESEARCH THEMES AND WORKS IN PROGRESS

1) Swords into Bank Shares: Financial Solutions to the Political Economy Challenges of Development.

- `That Speculating Phalanx`: Veterans, Finance and Nation-Building in the Early US Republic (with Nate Atkinson)
- Can Financial Innovations Mitigate Ethnic Conflict? (with Moses Shayo)
- Can Financial Organizations Bridge Political Social Networks? Evidence from Revolutionary England (with Diana Dakhllallah)
- Swords into Bank Shares: Financial Instruments, Violent Conflict Resolution and Reform in Meiji Japan (with Kris Mitchener and Masanori Takashima).
- The Political Spillovers of Financial Market Development: Evidence from Revolutionary England (with Ann Carlos)

2) `Unfinished Business`: How Historic Trade Shapes Modern Inter- Ethnic Cooperation

- A Theory of Ethnic Cronyism and Tolerance.

3) Reform and Revolution in the Aftermath of War (with Steven Wilkinson).

- Local Organizational Capacity and Institutional Change: Evidence from Revolutionary France (with Steven Wilkinson).
- Veterans, Protests and Democratization: Evidence from England (with Toke Aidt, Raphael Franck and Steven Wilkinson)

4) Gandhi's Gift: On the Promise and Limitations of Non-Violent Civil Disobedience (with Rikhil Bhavnani).

SELECT HONOURS, GRANTS AND AWARDS:

- 2014 Michael Wallerstein Award for best published article in Political Economy, American Political Science Association
- 2013-14 John A. Gunn and Cynthia Fry Gunn Faculty Scholar, Stanford Graduate School of Business
- 2012-13 Fellow, Center for Study of Democratic Politics, Woodrow Wilson School, Princeton University
- 2012-13 Fellow, Niehaus Center for Globalization and Governance, Woodrow Wilson School, Princeton University
- 2011-12 John A. Gunn and Cynthia Fry Gunn Faculty Scholar, Stanford Graduate School of Business
- 2006-08 Academy Scholar, Harvard University
- 2005-06 Koret Foundation Dissertation Fellow, Stanford Institute for Economic Policy Research
- 2005 Humane Studies Fellow, Institute for Humane Studies
- 2005 Research Fellow, John M. Olin Program in Law and Economics, Stanford Law School
- 2004 NSF invited attendee, 1st Nobel Prize Conference in Economics, Lindau, Germany
- 2001-04 Graduate Fellow, Department of Economics, Stanford University
- 1999-01 Dr. Herchel Smith Scholarship to Emmanuel College, University of Cambridge
- 1999 Carl Van Duyne Prize for excellence and intellectual curiosity in Economics, Williams College
- 1999 Ruchman Fellowship to the Oakley Center for the Humanities, Williams College
- 1998 Phi Beta Kappa (junior year inductee- top 5% of class)
- 1995-99 Haystack International Scholarship to Williams College

OTHER EXPERIENCE:

- 2011 Consultant, Evaluating Political Economy Operational Risk, Social Development, The World Bank
- 2008 Consultant, World Bank Panchayat Strengthening Project, Bihar, India

2000, 01 Consultant, Development Economics Research Group, The World Bank
2005 RA to Professor Avner Greif for “Institutions and the path to the modern economy”, Stanford University
2000-01 RA to Professor Kenneth Arrow for “Valuing the future”, Stanford University
2000 Research Associate, Department of Applied Economics, Cambridge University
1997, 98 Editor, International Trade Centre (UNCTAD/WTO), Geneva, Switzerland

TEACHING:

POLECON 683 Political Development Economics (Stanford GSB: PhD) (new course)
POLECON 231 Strategy Beyond Markets: Challenges and Opportunities in Developing Countries (Stanford GSB: MBA)(new course)
POLECON 230 / 239 Strategy Beyond Markets (Stanford GSB: MBA and Sloan)
GSBGEN 203 The Global Context of Management (Stanford GSB: MBA)
GSBGEN 208 Ethics and Management (Stanford GSB: MBA)

Undergraduate courses:

American Economic History: TA to Professor Gavin Wright, Stanford University
Economic Modernisation of the Islamic Middle East: TA to Professor Timur Kuran, Stanford University
Econometrics: Supervisor, Emmanuel College, University of Cambridge.
Differential Equations and Vector Calculus: TA to Professor Stewart Johnson, Williams College

ADVISING:

Peter Schram, Stanford Political Economics PhD (co-chair)
Sangick Jeon, Stanford Political Science PhD 2014 (reading committee)
Rachel Brule, Stanford Political Science PhD 2013 (reading committee)
Jessica Gottlieb, Stanford Political Science PhD 2013 (reading committee)
Alexander Lee, Stanford Political Science PhD 2013 (reading committee)
Joshua Loud, Stanford GSB Political Economics PhD 2013 (reading committee)
Katrina Kosec, Stanford GSB Political Economics PhD 2011 (co-chair)
Christopher Paik, Stanford GSB Political Economics PhD 2010 (co-chair)

INVITED PRESENTATIONS (including scheduled):

2015 World Economic History Congress (Kyoto), UC-Berkeley (comparative politics), LSE/ UCL (development economics)

2014: AALIMS (Princeton), Harvard/ MIT (development economics), Brown (macroeconomics), Stanford Center for International Security and Cooperation/ Center for International Conflict and Negotiation, Stanford Center for South Asia, Stanford (economic history), Toulouse School of Economics TIGER Forum, International Economic Association World Congress (Jordan), George Mason economic history conference, APSA meetings (Washington, DC), Harvard Academy conference, ITAM (economics), Williams (historic legacies conference), George Mason (economics), World Bank (development economics research group: macro), Yale South Asian economic history conference, Yale (comparative politics), Stanford (comparative politics)

2013: Stanford (comparative politics), LSE (economic history), Wissenschaftszentrum Berlin (political economy conference), Warwick (institutions, history and organizations), Stanford (conflict and negotiation), Political Instability Task Force (SAIC), NBER Culture and Institutions Conference, Toulouse School of Economics, ISNIE (Florence x2), Erasmus U Rotterdam (trade and development), Rochester (comparative politics), Harvard (economic history), Princeton Political Institutions and Economic Policy conference (discussant), Kellogg Conflict and Organizations Conference (discussant), AALIMS (Rice), Princeton CSDP Historical Institutions Conference, NBER Religion and Culture

conference, World Bank (development economics research group), ASREC (Washington), UC-Berkeley (economic history and political economy), USC (development economics), Princeton (Niehaus Center for Globalization and Governance), AEA meetings (San Diego)

2012: Princeton (development economics), Princeton (CSDP), IFPRI, Yale Macmillan Conference on the Aftermath of Conflict, Columbia (comparative politics), `Forced Ruling' Book conference (discussant), EHA meetings (Vancouver), UC-Berkeley (development economics), Stanford Institute for Theoretical Economics, World Economic History Congress (Stellenbosch, x3), European School for New Institutional Economics (Corsica), Hebrew University of Jerusalem (economics), Sciences-Po (economics), All-UC Conference on Long Term Persistence (UCLA), U-Penn Political Economy workshop, Historical British Institutions conference (Yale), Analytical Learning on Islam and Muslim Societies conference (Stanford), UCSD (comparative politics)

2011: Harvard Political Institutions and Economic Policy conference, Northeastern (business), Tufts (economics), UC-Davis (development and economic history), Stanford social science history workshop, International Economic Association World Congress (Beijing), World Bank: Social Development, All-UC Great Specialization conference (UC-Davis), Stanford GSB Political Economy mini-conference, Workshop on Governance, Development and Political Violence (UCSD), Yale (Leitner political economy), Hong Kong University of Science and Technology (political economy), Stanford (comparative politics), Conflict and Organizations conference (Northwestern Kellogg), Islam and Muslim Societies conference (Harvard), Association for Asian Studies conference (Honolulu), Pacific Development conference (Berkeley), Aspen Institute: Economics and Peace Network (Washington, DC).

2010: Caltech-All UC conference on organizations and property rights, Princeton (Bobst/ comparative politics), NEUDC (MIT), BREAD (Verona/Trento), Princeton Political Institutions and Economic Policy conference, Stanford Institute for Theoretical Economics, UCSD (Institute for International, Comparative and Area Studies), Yale (order, conflict and violence), Asian Historical Economics conference (Beijing), UC- Berkeley (Haas real estate and urban economics), Stanford GSB (political economy), Stanford GSB political economy mini-conference, Stanford (comparative politics).

2009: NYU (political economy), ISNIE (Berkeley), US-Mexico conference on the Great Death (UCSD), Stanford India conference (discussant), UC-Berkeley (development economics), Partitions and violence conference (U-Chicago), Endogenous political institutions and conflict conference (Berkeley), UCLA (comparative politics)

2008: UC-Davis (development and economic history), UBC (development economics), UCLA (economic history), Harvard-Hitotsubashi-Warwick conference on Indian Ocean trade (Venice), Cliometrics World Congress (Edinburgh), Harvard Academy, Princeton Political Institutions and Economic Policy conference (discussant), CEPR Polarisation and Conflict conference (LSE), LSE (economics), World Bank (development economics research group), NYU Stern (economics), Harvard (economics), Northwestern (economics), Stanford GSB (political economy), Stanford (political science)

2007 and earlier: MIT (political science), Princeton (political science)/ Woodrow Wilson School, Chicago (political science), NEUDC (Harvard), ASSA meetings (Chicago), Columbia/ NYU (ethnic politics), Stanford (political science/ institute for comparative analysis), Harvard (economic history), Stanford (economic history x2), HBS (international business), All-UC economic/ world history conference on Middlemen & Networks (UCSD), Stanford (development economics), Western Ontario (economic history), Cliometrics (Binghamton), Laboratory in Comparative Ethnic Processes (San Diego), Pacific development conference (USF), World Bank ABCDE (Washington, DC)

PROFESSIONAL ACTIVITIES AND SERVICE:

Refereeing: *American Economic Journal: Applied Economics* (x2), *American Economic Review* (x4), *American Political Science Review* (x7), *Comparative Politics* (x4), *Comparative Political Studies* (x2), *Econometrica* (x4), *Economic Development and Cultural Change* (x6), *Economic History of Developing Regions*, *Economic History Review* (x2), *Economic Journal* (x3), *European Review of Economic History*, *Games and Economic Behavior*, *International Organization* (x2), *Journal of Comparative Economics* (x6), *Journal of Development Economics* (x5), *Journal of Economic Behavior and Organization*, *Journal of Economic History* (x6), *Journal of Environmental Planning and Policy*, *Journal of the European Economic Association* (x2), *Journal of Human Resources*, *Journal of Law, Economics and Organization*, *Journal of Legal Studies*, *Journal of Peace Research*, *Journal of Public Economics* (x4), *National Science Foundation (Economics)* (x2), *Oxford Economic Papers*, *Quarterly Journal of Economics* (x8), *Quarterly Journal of Political Science* (x2), *Review of Economic Studies*, *Review of Economics and Statistics* (x2), *Routledge*, *World Politics* (x3).

Conference Organization:

Historical Development of Modern Political Institutions (Princeton/CSDP), organizer, 2013
International Society for New Institutional Economics conference (Florence), program committee, 2013
Analytical Learning on Islam and Muslim Societies Conference (Stanford), co-organizer, 2012
Stanford GSB 1st Global Crossroads Conference on Political Transitions, co-director, 2012
Stanford GSB Political Economy Seminar, co-organizer, 2008, 2009, 2011.
EHA meetings, San Jose, volunteer, 2005.

Member: Advisory Board, Center for South Asia, Stanford University.

Member: Academic Advisory Board, Growth, Innovation and Leadership University, Malaysia.

Faculty Fellow: Association for Analytic Learning about Islam and Muslim Societies (AALIMS)

Stanford GSB Political Economy Group: 2008-14: Admissions, Examinations, Faculty Recruiting.

Field Research: Oaxaca, Mexico; Bihar, Gujarat, Kerala, Rajasthan & Delhi, India; Zanzibar; Moscow, Russia

Memberships: American Economic Association, American Political Science Association, Cliometrics Society, Economic History Association.

POPULAR PRESS:

Op-Ed: "Cities of Difference", *The Indian Express*, 10/6/2009

Commentary: BBC World Service Radio, 2/6/2011

Media Coverage:

Research on combat experience and organizational skill: *The Economic Times*, *Ideas for India*

Research on ethnic tolerance: *The New York Sun*, *The Indian Express*, *Business India*

Research on governance in slums: *The Indian Express*, *The Times of India*, *The Business Standard*, *Economist Intelligence Unit*, *Forbes India*, *Associated Press*, among others.

PERSONAL: Languages: Hindi/ Urdu, German (working), Kiswahili and Maithili (intermediate), French, Russian and Spanish (beginner). Citizenship: United Kingdom, India (Overseas); US Permanent Resident.